

## JOB OPPORTUNITY

**innate pharma**<sup>®</sup>

Innate Pharma S.A. is a clinical-stage biotechnology company with a focus on discovering and developing first-in-class therapeutic antibodies that harness the innate immune system to improve cancer treatment and clinical outcomes for patients.

The Company has three first-in-class antibodies in clinical development for treatment of cancer, including two checkpoint blockers in immuno-oncology, a new therapeutic field that is changing cancer treatment by mobilizing the power of the body's immune system to recognize and kill cancer cells. Innate Pharma also has several novel preclinical product candidates and research technologies.

The Company's expertise and understanding of natural killer cell biology have enabled it to enter into major alliances with leaders in the biopharmaceutical industry including AstraZeneca, Bristol-Myers Squibb, Novo Nordisk A/S and Sanofi.

Based in Marseille, France, Innate Pharma has more than 150 employees and is listed on Euronext Paris since 2006 with a market capitalization >€700millions.

As our research and development pipeline is expanding and advancing, INNATE PHARMA faces new exciting challenges and we therefore now seek one:

### HEAD OF INVESTOR RELATIONS M/F

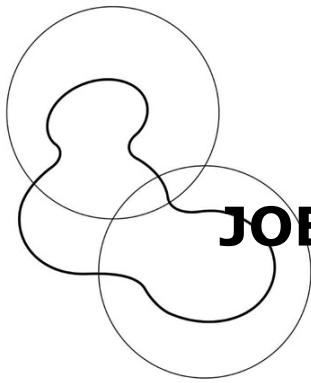
**Permanent Contract**  
**Réf: DIR/LHM/2017/1**

#### **Mission**

You will lead the Investor relations as part of the Finance department and will be responsible for supporting, developing and coordinating all Investor relations activities.

As part of your missions, you will:

- Participate in the development of written communications and presentations; drive the financial communication process, including preparation of press releases, conference call scripts, Q&A, presentations, financial and annual reports, in French and English;
- Identify key themes and talking points from the business, which will guide the messaging;
- Ensure that deadlines are met and processes are adhered to;
- Ensure consistent messaging throughout communication material;
- Facilitate key relationships with investors and sell-side analysts;
- Assist with competitive, peer and market analysis. Identify best practices;
- Manage the company's IR website;
- Plan and ensure execution of key investor events and communications, including roadshows, conferences, periodic investor days, conference calls; represent Company and accompany management to these;
- Monitor analyst models and reports, related to the Company's external guidance and consensus expectations, working with the analyst to clarify or improve their understanding as necessary;



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- Monitor stock and sector performance;
- Keep executive leadership apprised of financial trends, including new and evolving disclosures, and shareholder feedback;
- Ensure disclosure and dissemination of financial information is in compliance with market regulations;
- Build strong internal partnerships with key stakeholders on the operational side of the business as well as within the finance, accounting and legal teams;
- Assist in the development of reporting presentations for the Board of Directors;
- Supervise and train one junior person;
- Work and coordinate communication agencies.

### Experience and qualification requirements

- Over 5 years of Investor Relations or sell-side/buy-side investment analysis experience with experience in the healthcare sector;
- Scientific background would be a plus;
- Demonstrated knowledge and understanding of financial modeling and valuation concepts/techniques used by analysts and investors;
- Integrating finance, communication, marketing, securities law compliance and sectoral expertise to enable the most effective two-way communication between the company and the financial community;
- Excellent communications skills both written and oral, including the ability to craft powerful and engaging messages;
- Strong analytical skills with the ability to perform quantitative and qualitative analysis;
- Strong understanding of market authorities disclosure rules and regulations;
- Demonstrated analytical problem solving and decision making skills. Highly developed ability to describe the technical aspects of our business to retail/generalists as well as highly specialized investors.

You will report to the Chief Financial Officer. Travel is an essential requirement of this position. English and French (written and spoken) are mandatory. Position based in Marseille. The position is open to candidates with disabilities.

### Informations

Please send your resume and a cover letter in support of your application with the reference« DIR/LHM/2017/1» by email to [grace.bitodi@srg.co.uk](mailto:grace.bitodi@srg.co.uk)